



**The Kenya Power & Lighting Co. Ltd.**  
**Central Office – P.O. Box 30099, Nairobi, Kenya**  
**Telephone – 254-02-3201000-Telegrams 'ELECTRIC'- [www.kenyapower.co.ke](http://www.kenyapower.co.ke)**  
**Stima Plaza, Kolobot Road**

**Our Ref: KP1/6E.3/PT/2/18/A65 – A66**

**24<sup>th</sup> July 2018**

Dear Sir/ Madam:

**CLARIFICATION No. 8 OF BIDDING DOCUMENT FOR IPC NO: KP1/6E.3/PT/2/18/A65 and KP1/6E.3/PT/3/18/A66 PROCUREMENT OF SINGLE PHASE PRE-PAID METERS AND MINIATURE CIRCUIT BREAKERS FOR THE LAST MILE CONNECTIVITY PROJECT ISSUED ON TUESDAY, 24<sup>TH</sup> APRIL 2018**

The following responses are made to clarifications sought on various issues in the Bidding Document for Procurement of single phase pre-paid Meters and Miniature Circuit Breakers for the Last Mile Connectivity Project.

No.	Bidder's Query	Client's Response/Clarification/Answer
1	<p>For the MCBs, currently in the market are IP20 for the cut out but in the tender, you have requested for IP55, as manufacturers who have in the industry for a number of years and been in the business for some time, we wish to note that there are only 3 manufacturers who can meet these requirements: they are;</p> <ol style="list-style-type: none"> <li>1. Schneider Electric – <a href="https://www.schneider-electric.com">https://www.schneider-electric.com</a></li> <li>2. ABB – <a href="https://www.abb.com/">https://www.abb.com/</a></li> <li>3. Chint – <a href="http://www.chintim.com/">http://www.chintim.com/</a></li> </ol> <p>This creates unfair competition for such a project that is open for international participation which should be open to all.</p>	<p>Kindly refer to Amendment No.5 – Clause 4.2.4.2 has been amended to read as follows;</p> <p>“The MCB shall not deform when kept in air maintained at 60°C for one hour.  <b><u>It shall afford protection to IEC 60529 for at least IP20.</u></b> The insulating material shall be pigmented grey (RAL7035) and the operating handle shall be red.”</p>
2	<p>It will be practically impossible for any manufacturer to meet the price cap set by Kenya Power based on those requirements and therefore we humbly request consideration for all global players and price competitiveness</p>	<p>There is no price cap in the issued bidding document.</p> <p>The procurement is an international competitive bidding.</p>
3	<p>Restriction also for export of goods outside the bidder's country also seems to be unfavorable to most bidders in</p>	<p>This requirement is intended to demonstrate that the bidder /Manufacturer has experience capacity</p>

No.	Bidder's Query	Client's Response/Clarification/Answer
	<p>China and other countries as China has a population of 1 Billion plus and thus the market is bigger as much as it's still within our country.</p> <p>We therefore call for an extension and changes to be made in order to provide fair play to all willing participants</p>	<p>and has handled similar contracts outside its country of manufacture.</p> <p>Kindly fully comply with the tender requirements (Qualification – Clause 4.2)</p> <p>The bid submission deadline has been extended. The new submission deadline is <b>08.08.2018</b></p>
4	<p>Please advise if the tender for the Single Phase Prepaid meters and Multi Circuit breakers supply is open to the 19th July 2018. We have been compiling the Bid documents and our contact informed us that the dates were extended from 19th June 2018 to 19th July 2018, is this the case?</p>	<p>The bid submission deadline has been extended. The new submission deadline is <b>08.08.2018</b></p>
5	<p><b>Bid Qualification</b> – Previous Project of similar scope: Our Recommendation – Supply a table of content of the manufacturers supplies of similar product for the same duration.</p>	<p>Bidders shall comply with requirements of ITB 11.1(k), Clause 4.1 – <b>Eligibility &amp; Qualification table</b> and 4.2 – <b>Specific Experience.</b></p>
6	<p><b>Financial Statements</b> – Our Company is newly formed and does not have a Long Financial record to submit for review, will this disqualify us from the tender process?</p>	<p>Bidders shall comply with requirements of <b>clause 3.1 &amp; 3.2 – Eligibility &amp; Qualification table.</b></p>
7	<p>The Pollution Class Level in the KPLC specification (KP1/6C/4/1/TSP/011/002), the MCB is required to have Pollution Class IV whereby we have the following to offer: Pollution Degree 2: Normally only non-conductive pollution. Temporary Condensation possible. Offices, laboratories, test stations.</p> <p>We hereby request to use Pollution Class II since the MCBs are going to be stored/protected by an exterior enclosure. Please let us know if this is acceptable.</p>	<p>The MCBs shall fully comply with <b>clause 4.1</b> of the specifications</p>
8	<p>The Impulse withstand Voltage according to the KPLC specification (KP1/6C/4/1/TSP/011/002) states 6 kVpk - but following IEC 898-1 it recommends 4kVpk, kindly let us know if this is acceptable.</p>	<p>The MCBs shall fully comply with <b>clause 4.2.1.13</b> of the specifications</p>
9	<p>The Power frequency withstand Voltage according to the KPLC specification (KP1/6C/4/1/TSP/011/002) states 4 kVrms - but following IEC-898-1 it recommends 2.5 kVrms, kindly clarify if this is acceptable.</p>	<p>The MCBs shall fully comply with <b>clause 4.2.1.13</b> of the specifications</p>

Yours faithfully,

**For: KENYA POWER & LIGHTING COMPANY LIMITED.**



**JOYCE OCHIENG (MRS)**

**Ag. GENERAL MANAGER – SUPPLY CHAIN**